

## Agile Transformation Services

At cPrime, we believe strongly in the value that Agile delivers. Agile development reduces risk and improves responsiveness to customer needs. We can help you realize these benefits by guiding your team through the transition from SDLC to Agile processes, such as Scrum. We supply classroom training and on-site mentoring to coach your team through the critical early stages of the transition. Our Scrum implementations maximize ROI by delivering high-value features early in the cycle. The time-to-market per feature is reduced by up to 67% of the industry average. We leverage our Agile experience to guide organizations laboring under legacy processes to achieve unprecedented levels of responsiveness, flexibility, and visibility with their custom-designed Agile process.

cPrime's Agile Coaches work with organizations remotely and in person to assess project and team needs, and design a custom program for each organization's unique requirements. After completing the program, organizations will be able to manage Agile projects on their own, without further guidance.

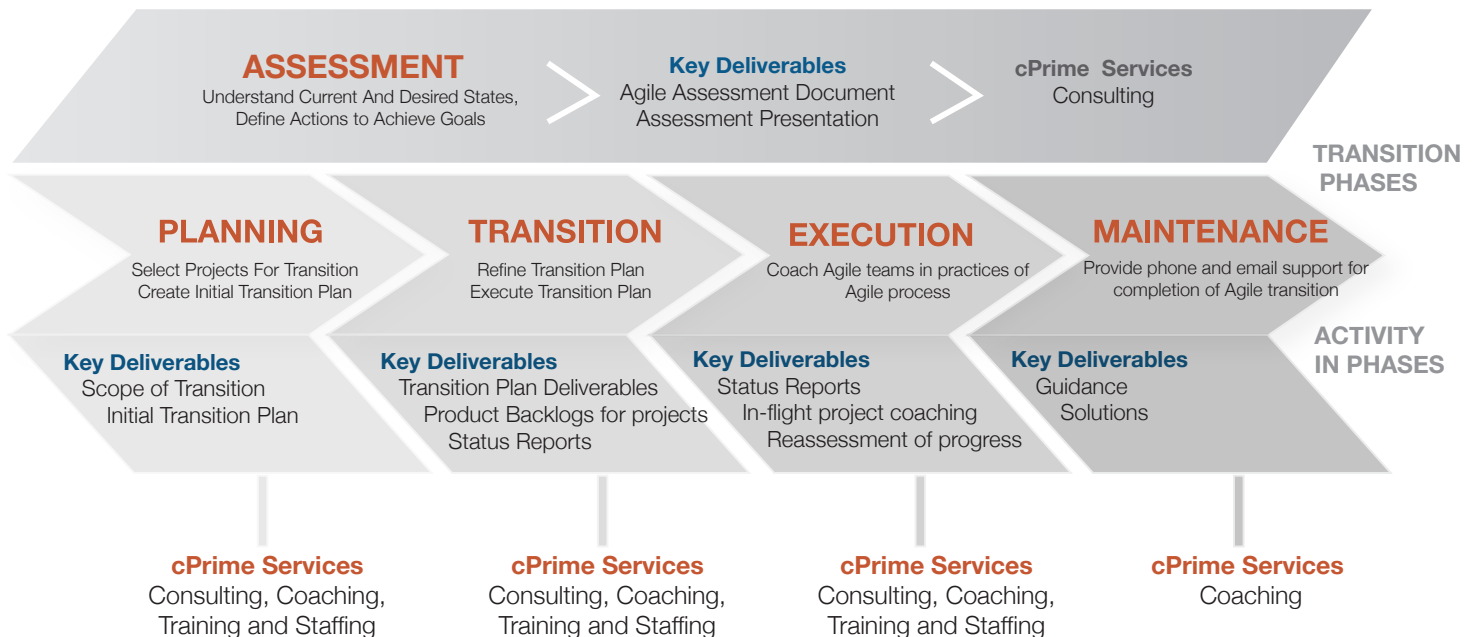
### We Deliver A Custom Solution: **Agile Assessments for Transformation**

Collaboration is a core concept in Agile development, and it is our approach to make sure you succeed. We believe that cookie-cutter solutions do not work, so we help you design an Agile process that fits your needs. We believe that big changes are slow, risky, and expensive, so we focus on quick changes that bring quick results. We give you the support you need—but not more than you want.

**Core benefits** include:

- In-depth training in all steps of a Scrum process, from planning through execution
- Templates and quantitative techniques for estimating work and tracking progress
- A structured mentoring process during the startup phase of your Agile projects
- Dramatic visibility into the status of your projects

*Our frame work for Agile Assessments for transformation is segmented into distinct phases as seen below:*



### Agile Assessment:

Before beginning an enterprise transformation, we will conduct an Agile Assessment to understand the pains of the enterprise, so that we can formulate a strategy and solution.

- Work with Stakeholder to understand needs
- Develop & align strategy aligned with business goals
- Recommend Agile transformation phases to reduce the risk and impact of project failure
- A Solution Architect will present the findings, and the best practices, tools, and challenges associated with your adoption of an Agile process.

### Transition Planning:

The purpose of this phase is to perform enough planning so that the next phase can start. cPrime consultants will meet with the Steering Committee (key decision makers, influencers, and stakeholders) frequently during this phase, to clarify scope and get consensus on critical policy decisions. Some major activities and goals for this phase include:

- Initial scope definition
- Developing the schedule for the Transition process
- Creation of the initial Transition Backlog
- Selection of the Transition Team Members

### Transition:

During this phase cPrime consultants act both as domain experts in the Scrum process and as Product Owners for the Transition Team. They maintain the Transition Backlog, and provide guidance to Transition Team Members during this phase.

Major activities and goals for this phase include:

- Defining the Scrum process to be followed by the Scrum Teams
- Training the Scrum Teams
- Creating the initial Product Backlogs
- Conducting any other necessary training
- Preparing for the first Sprint of the new Scrum Teams

### Execution:

The purpose of this phase is to help new Scrum Teams achieve the desired level of performance while executing their project, to the point where they are able to function effectively without further supervision by the cPrime team of coaches, consultants and trainers.

The need for coaching should decrease after the first two Sprints, and this phase will end at an agreed date or when teams are able to function on their own.

### Maintenance

This phase provides continuing support for the new Scrum Teams. These Teams should be able to function on their own in general, but will often encounter new situations for which expert advice will be helpful. In the Maintenance phase, cPrime provides support by phone, conference calls, and email, to address such issues when they arise.

### cPrime Roles Involved:

In all of these phases our team of experts will be utilized to fill the following roles:

- **Trainers** – Trainers come on-site to conduct trainings on the new methodologies.
- **Coaches** – Coaches are in the trenches with team members on day-to-day tasks to guide team through new processes
- **Consultants** – Act as a Solutions Architect to uncover underlying issues and create a holistic solution.
- **Scrum Master/ Product Owner** – Act as experts in the roles of Scrum alongside team or augmented into team

## What makes our training **successful**?

Our trainers have deep expertise in Agile development. We train from a practical focus in managing agile projects, delivering results and the hard metrics to quantify them. All trainers have also functioned as Agile Team Members. As an organization, we have been managing enterprise software projects for the last 8 years, we have trained over 1000 people in the last 12 months. Because of our focus on solving Project Management and Software Delivery for large Fortune 500 Clients, we have acquired a great deal of experience tackling common enterprise Agile issues such as scalability, managing distributed teams and developing highly integrated and complex software across a large number of teams.

### Detailed Training Curriculum

cPrime has designed our Enterprise Agile classes to meet the business needs of clients aiming to stay on the cutting edge of technologies while also fostering the principles of the Agile manifesto. This is accomplished by allowing team members to practice all the necessary skills with hands-on exercises including time spent on working through a hands-on simulation of a complete Scrum project. cPrime will guide team members on managing requirements within complex, multi-team Scrum environments.

### Scalable Adoption Services

Agile adoption at scale is not an easy process and it needs an organization designed to be able to scale our efforts in conjunction with your desired schedule. cPrime Agile Consulting leverages our recruiting and staffing services to scale resources congruent with your project needs. Many firms are limited in this capability at scale which limits their ability to properly support the customer needs appropriately.

Most agile adoptions have been limited in the level of attention needed within functioning teams to create the foundation for successful agile at scale. There are many engagements which have used 3-4 other vendors before becoming successful with cPrime. They have all mentioned that our practical approach made the difference for their success and that most other vendors were “too theoretical” in their approach leaving their teams ineffective in basic concepts and practices.

### Experience With Fortune 500 Companies

cPrime understands that agile at scale is different than training a few teams and that large firms bring different challenges and cultures that create impediments to success unlike smaller firms with less infrastructure and levels. The management of change component is much more involved and needs both understanding and attention to ensure a successful transformation.

### Qualified Solution Architects

***Our Executive Consultants come from “Real World” experiences as executives in large agile transformations (1,700 – 2,000 people) as well as being authors and speakers about enterprise agile transformations.*** Many organizations supply agile coaches who have never had the responsibility of delivering software at scale using agile methods. Their ability to understand the culture and demands that lie within a large organization helps them create solutions that are functional and effective for our clients.

At cPrime, we value our clients.

