

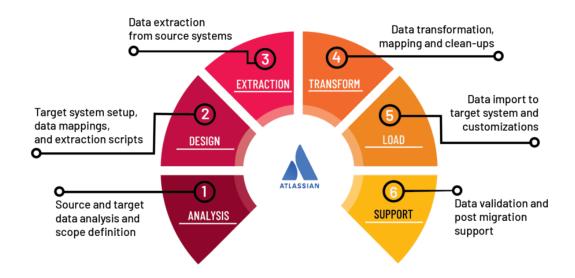
ATLASSIAN CLOUD MIGRATION SOLUTIONS

Cprime offers comprehensive solutions to integrate, migrate, consolidate, or optimize Atlassian Cloud.

Our team of migration experts is ready to assist clients with all types of Atlassian-related migrations, including migrations from self-hosting environments to Atlassian Cloud, consolidations of multiple Atlassian environments, and migrations from related 3rd party tools into the Atlassian ecosystem.

- Our Cprime Migration Guarantee ensures you never lose any valuable data or history,
 paramount to any successful migration. Successful migrations accomplish this with a
 combination of a thorough analysis of the client system, projects and customizations using
 automated discovery tools and our expertise to ensure a meticulous data transformation.
- 2. With our extensive experience, we have developed a comprehensive suite of proprietary tools and scripts that allows us to perform migrations and upgrades, both reliably and efficiently, with minimum disruption or downtime to clients' environments.

Cprime's Migration Phases



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We, at Cprime, are aware that migrating from server to Cloud may be challenging to navigate. We also know that your transition may take time. Each of you have your own unique requirements and are at different stages of readiness on your journey to the cloud and sometimes a quiz just won't cut it. Cprime is here to support you.

We can guide you through executing a smooth and seamless migration, ultimately setting your organization on a path to success with more options and accessibility to Atlassian innovation.

Here are some benefits migrating to cloud:

- On-premise workloads come with its share of hidden costs; from security and maintenance to downtime and capital depreciation. Choosing a SaaS or cloud deployment environment operationalizes cost in a consistent and predictable manner.
- Leveraging the cloud enables your Atlassian stack to easily scale as your business needs
 grow without the need for capital planning and outlay or extended change management.
- Atlassian continues development and innovation for their cloud products so that they will
 grow and evolve with your organization.

To help simplify what can be sometimes a complex migration, we have a solution that can flex and be tailored to any unique requirements, supporting anything from basic to fully custom enterprise migrations.

- 1. Migrate with confidence; your data fidelity and security are of the utmost priority with the *Cprime Guarantee*.
- 2. Server to cloud don't always map one-to-one with variations of app versions to consider. Cprime conducts an extensive gap analysis and uses custom APIs for proper extraction and mapping. The Migration Solution offers a detailed migration plan, including an automated Product to assist with extraction, translation and loading of data from server to cloud to ensure that everything that needs to move over, will, and maintain their integrity.
- 3. Have peace of mind that the Migration Solution includes a test migration and UAT to ensure a smoother proactive production migration.
- 4. Cprime understands that successful onboarding and post migration support are just as important as the migration itself! With customizable options for onboarding training and post migration support options, you can migrate with confidence that your teams and users will be able to quickly adopt and support this new tool.

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5. Cprime has completed over 500+ successful migrations, with an extensive bench of Certified Jira, Confluence and Bitbucket experts.

As a global Atlassian Enterprise Platinum Partner and six-time Atlassian Partner of the year, combined with our Agile knowledge as a SAFe SPCT Gold Partner, Cprime has become the partner of choice for Fortune 500 companies that are pursuing true business agility.

Pricing

We have simple and clear solution options that fit any migration needs and additional a-la-cart services that ensure you migrate over exactly what you want, how you want it, and with the *Cprime Migration Guarantee*.

Migration Sizing Definitions					
Configuration	Small	Medium	Large*	Enterprise*	Products
Users	< 500	500 – 1,000	1,000 - 2,000	2,000+	All Apps**
Projects / Spaces	< 100	100 – 1,000	1,000 – 3,000	3,000+	JiraConfluence
Issues / Pages	< 100K	100K – 500K	500K – 1M	1M+	JiraConfluence
Attachments / Size	< 25GB	25 - 50GB	100GB+	100GB+	All Apps**
Repos	< 100	100 - 500	1,000+	1,000+	Bitbucket (only)

^{*}Assessment is mandatory

^{**} Applications must be on a compatible version, or additional upgrade fees may apply.

Migration Solution Pricing – Packages					
Configuration	Small	Medium	Large*	Enterprise*	Details
Jira + Confluence	\$17K	\$25K	\$35K	Custom	 All migrations include a Technical Project Manager
Jira + Confluence + Bitbucket	\$23K	\$35K	\$50K	Custom	All migrations include a Technical Project Manager
*Assessment is mandatory					

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	Migration Solution Pricing – Individual Products				
Configuration	Small	Medium	Large*	Enterprise*	Details
Jira	\$10K	\$15K	\$20K	Custom	Full site import method
Confluence	\$10K	\$15K	\$20K	Custom	CCMA method
Bitbucket	\$10K	\$15K	\$20K	Custom	Repo migration only
*Assessment is mandatory					

Migration Solution Pricing – À la carte Options*					
Configuration	Small	Medium	Large	Enterprise	Details
Current State & Cloud Readiness Assessment	\$5K		\$10K (mandatory for this size migrations)		Includes: Current state analysis and Cloud Discovery App analysis Environment analysis Feature gap analysis Detailed estimates Project plan
Basic Cloud Usesr Enablement	\$5K		Starting a (Depender	t \$10K nt on scope)	 Basic includes understanding differences between Cloud and Server overview Recorded user training
Advanced Cloud User Enablement	\$10K		Custom		 Tailored Training delivered via live sessions Recorded areas of specific training key areas and workflows
Configuration /		~\$65K+ (Jira Align Jump Start)		 Optimize your workflows and teams using Agile / SAFe best practices. Ask us for more info about our Agile consulting solutions 	
Service Management Optimization			Custom		Start or optimize Jira Service Desk to support request management and set a foundation for Problem, Incident or Change Management
Atlassian Access Setup / SSO	\$5K		\$10K	\$20K	



Custom Add-on Data Migration**	\$10K	\$15K	\$30K	 Add-ons include Xray, Zephyr, Tempo
Bitbucket PR Migration	\$10K	\$15k	\$30K	

^{*}Not included in Migration Solution - Individual Products or Packages

^{**}Add-on migrations not supported: ScriptRunner, Team Calendars, etc. - check with the Cprime expert.

Migration Solution Pricing – Special Considerations			
Special Considerations	Pricing		
Server to cloud consolidations	Custom quote, starting at \$10K		
Cloud to cloud consolidations	Custom quote, starting at \$15K		
External tools to cloud migrations	Custom quote, starting at \$15K		

The Cprime Migration Guarantee

Data loss and security are top concerns for any organization, and Cprime has the most current and extensive options and best practices available to ensure data fidelity. Our experts have moved and transformed thousands of instances, both large and small, according to industry-leading security best practices. We'll define scope upfront and actively work with your team to determine the right data mappings to support your business. We'll transform the data and execute test migration for review before going live. Should your scoped move to production not go as expected, we'll work to make it right! The *Cprime Migration Guarantee* ensures successful migrations.

About Cprime

An Alten Company, Cprime is a global consulting firm helping transforming businesses get in sync. Cprime is a six-time Atlassian Partner of the Year and also the partner of choice for Fortune 100 companies looking to achieve value and agility. Cprime helps visionary business leaders compose solutions, execute implementations, and exceed against business goals. With key partnership recognitions, including Atlassian Platinum, AWS Advanced, and SAFe Gold SPCT partner, Cprime industry-leading software and services work in synergy to deliver transformations.

Please check out our Frequently Asked Questions resource which includes critical Atlassian changes, dates and details at <u>Cprime's Cloud or Data Center FAQ</u>.

For more information please email us at learn@cprime.com, call us at (877) 753-2760, or reach out to your Cprime representative.