



# Atlassian Software Licensing

Expertise you can rely on for a smooth and cost-effective Atlassian software experience

**cprime**



Platinum  
Solution Partner  
ENTERPRISE

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Your software licenses likely account for a large portion of your annual IT investment. Failure to optimize and choose the right combination of products and services can end up costing thousands of dollars every year that would be better spent growing your organization.

You can rely on the largest Atlassian Platinum Solution Partner (with over 50 full-time, certified solution experts on staff) to simplify your software license management, help you make the right decisions, optimize your license portfolio, and ensure you get the most out of your Atlassian solution investment so you can concentrate on running your business.



**Jira Align**  
SPECIALIZATION



# Finance

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The best price on the best package, every time.

As an Atlassian Platinum Partner, we can provide valuable discounts off the Atlassian list price for new orders, upgrades, and renewals. A thorough analysis of your needs can determine the perfect product bundle configuration, number of seats, customizations, plugins, and Atlassian suite architecture that will best serve your organization's goals and workflows.

You won't need to read through tons of manuals to understand if your organization is eligible for special terms and current promotions – specialists will keep track of all changes in Atlassian offerings and ensure you always pay the best possible price. You can be confident that your software investments are bringing a healthy return.



## Flexible payment terms

Cprime does not require payment upfront to procure licenses, so you do not have to wait for the next available slot in your payment calendar to start working. Instead, license keys are typically delivered the same day your Purchase Order or signed quote comes in. Your team enjoys the benefits of the Atlassian suite instantly, while Finance is dealing with the paperwork.

In addition, you can request the co-terming of the license renewal date, so instead of issuing ten different orders for ten different renewals during the year, you can get one comprehensive order. No matter how extensive and intricate your licensing requirements are, or how many Purchase Orders are required, they'll be aggregated for easy maintenance.

For users of the Atlassian cloud monthly subscription, we offer a convenient solution that will not require a credit card to get started.



# Operations

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## Dedicated support you can always rely on.

Your Cprime licensing representative is your **single point of contact** for all issues related to licensing, including co-terming, pricing, upgrading, plugin compatibility, and more. The licensing team is **available via helpdesk, phone, email, and online meetings**. You can rest assured that all of your teams will receive the same quality of service no matter where they are or what tools they're using.



## Proactive source for relevant and timely updates.

Keeping up with all the changes and offers available across licenses is a full-time job in itself. That's why experts will constantly and proactively search for the most appropriate way to address your needs. You'll receive timely updates regarding **upcoming short-term promotional deals that apply to your organization, or more efficient solutions based on your tier, current app architecture, or the shifting goals you want to achieve.**

You'll find it easier to navigate through the ample list of loyalty discounts for clients moving from Server to Cloud or Data Center licenses, exploring dual licensing, credits for clients migrating to the Atlassian cloud, and other Atlassian pricing rules that may significantly cut your total expenses.

# Procurement

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## Convenient Purchase Order tracking.

Tracking licensing across a large enterprise can be challenging, so it pays to have licensing experts work with your procurement team to apprise them of all the purchase requests coming from different parts of the organization, then monitor and maintain the licenses at optimal levels.

## Consulting on plugin license compatibility.

To ensure your teams have the necessary extended functionality Atlassian Marketplace plugins provide – while keeping costs under control – experts will study and advise on each plugin's unique licensing details and create an optimal configuration for your needs.

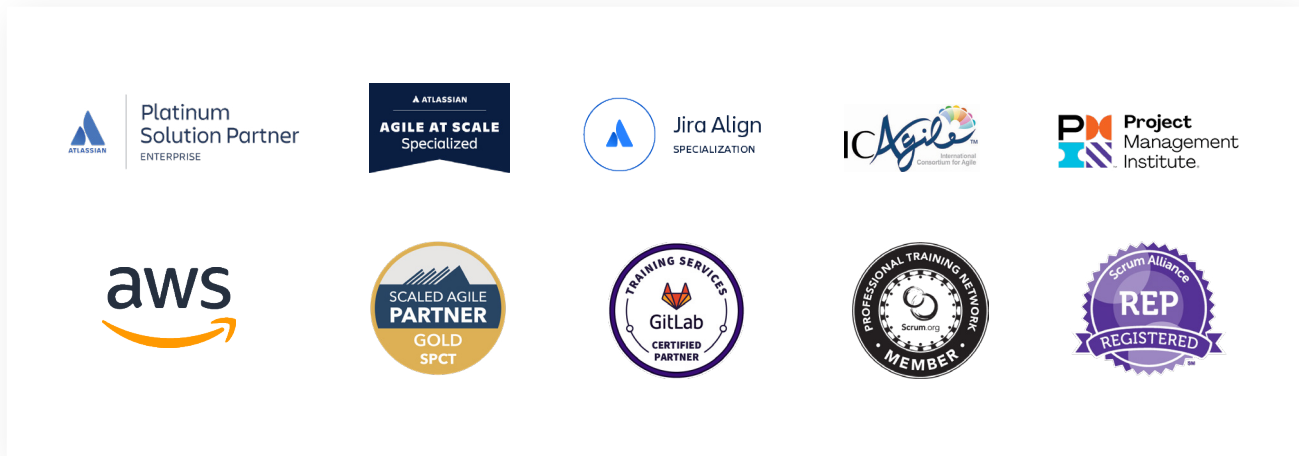
## Sustainable assistance across the globe.

We are a global company so we know the struggles of large organizations that need to support their teams scattered across the globe from an operational, legal, and financial point of view. Our License team is your one-stop shop for when you need invoices to be issued in various currencies or to different legal entities.

[Contact our Licensing Advisors](#)

# Cprime Partnerships

With over 30 partners, Cprime is committed to growing mutually beneficial alliances to deliver more value across all of Cprime's Trainings, Products, and Services. [View All Partners](#)



## Additional Resources

### Webinars

Enroll in a 60-minute web seminar that discusses key management practices, research, and current trends.

### Blogs

Featuring real world stories from our subject matter experts and original research.

### Tutorials

We have a wide variety of tutorials and how to's for you to advance your skillset.

### White Papers

Resources written by our experts about topics ranging from leadership to Agile to DevOps.

### Case Studies

Read up on transformations and key results from companies across the globe who have utilized Cprime.

### Templates

Improve your processes by using one of our pre-existing templates.

# Lead your organization to success.

We help you build knowledge and transform your skills to rapidly improve your organization's business process.

15

All 15 US Cabinets

50

All fortune 50 companies

100

All Fortune 100 companies

## About Cprime

Cprime is a full-service global consulting leader in enterprise and product agility, software tooling, and managed services. With over 20 years' experience, Cprime provides strategic and technical consulting, coaching, and training to businesses leading digital transformations. Cprime is a Goldman Sachs Asset Management and Everstone Capital Partners portfolio company.

Achieve Enterprise Agility, one idea at a time.  
Chat with our experts to get started.

Visit us at [cprime.com](https://cprime.com) or call 877.800.5221 (US)  
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